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Message Text

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43
ACTION COME-00

INFO OCT-01 AF-06 ISO-00 EB-07 CAB-02 CIAE-00 DODE-00

DOTE-00 INR-07 NSAE-00 FAA-00 /023 W
---------- 008430
R 121200Z MAR 75
FM AMEMBASSY KHARTOUM
TO SECSTATE WASHDC 9533

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E.O. 11652: N/A
TAGS: BEXO, SU
SUBJ: MAJOR PROJECT: PROVINCIAL AIRPORTS MASTER PLAN

REF: STATE 049897

1. REPORT IN KHARTOUM 178 WAS BASED ON EMBOFF TALK WITH DIRECTOR OF CIVIL AVIATION HAXSAN BASHIR JAN 18. TALK WAS OCCASIONED BY (A) REPORTS FROM REPUTABLE COMMERCIAL SOURCES IN KHARTOUM TO EFFECT THAT ABE MOSES' COMPANY HAD BEEN DISSOLVED BY PARENT AND (B) MTYS' OWNXSTATEMENT TO EMBOFF DEC 11, 1974, THAT NEGOTIATIONS WERE DRAGGING ON, SEEMINGLY LEADING NOWHERE, AND THAT, IF NO CONTRACT WERE SIGNED BY CHRISTMAS, HE WAS LEAVING SUDAN.

2. BASHIR AT THAT TIME MADE CLEAR THAT AS FAR AAIHE WAS CONCERNED, MOSES' PRQQOSAL WAS NOT WHAT GOS WAS LOOKING FOR

AND THERE WAS NOTHING MORE TO BE DONE EXCEPT EXAMINE NEW PROPOSALS. SOURCE IN PLANNING COMMISSION MARCH 10 SAID MOSES' PROPOSAL, WHICH WAS ORIGINALLY SOLICITED THROUGH TRIAD, HAD BEEN REJECTED ON GROUNDS NO FINANCING ARRANGEMENTS WERE INCLUDED AND GOS WAS NOW CONSIDERING DIFFERENT PROPOSAL (ALSO TRIAD-SOLICITED) BY UK COMPANY. (EMB COMMENT: MOSES TOLD ENZOFF HE HAD NOT BEEN ALLOWED BY FORMER MIN FIN MANSOUR SEEK FINANCING ON HIS OWN. THIS WOULD NOT HAVE BEEN SURPRISING IN VIEW OF MANSOUR'S WELL-KNOWN DISLIKE FOR TRIAD.
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FACT THAT, WITH MANSOUR OUT OF PICTURE, TRIAD DID NOT PROCEED

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WITH MOSES PROPOSAL SUGGESTS IT TOO REGARDED HIM AS OUT OF PICTURE.
WE ATTEMPTING CONTACT TRIAD TO OBTAIN CLARIFICATION ON MATTER.)

3. IF EMBASSY HAD HAD REASON TO BELIEVE MOSES' FIRM STILL ACTIVELY SEEKING AREEMENT AND GOS RECEPTIVE WE MIGHT HAVE DELAYED OUR REPORT. UNDER CIRCUMSTANCES, HOWEVER, BELIEVE ITS SUBMISSION JUSTIFIED AS "EARLY WARNING" TO OTHER US FIRMS OF OPPORTUNITY WHICH MIGHT OTHERWISE GO TO FOREIGN COMPETITORS BY DEFAULT.
BREWER

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